Briefs

Walston Attends Symposium

Wayne Walston

Warsaw attorney Wayne Walston recently attended the Third Annual WealthCounsel 2011 Symposium for estate planning attorneys and wealth advisors held in Chicago, Illinois July 20-22.

More than 450 member attorneys and advisors from across the country heard a faculty of professional presenters and attended a varied and robust agenda of quality Continuing Education courses on major issues of the day. Included were sessions on planning at a time of estate tax uncertainty, planning for costs of care under new health care laws, special needs planning for seniors and persons with disabilities, and planning for special monthly pension benefits for qualifying war time veterans and their surviving spouses.

Since its inception in 1997, WealthCounsel has grown to a collegial membership body of more than 2,200 estate planning attorneys and is recognized as an industry thought leader. It is a leading provider of docucentric drafting tools and substantive knowledge for the estate planning community. www.wealthcounsel.com.

Walston is a partner in the Warsaw branch office of the firm of Beers Mallers Backs & Salin, LLP, with headquarters in Fort Wayne and another branch office in LaGrange. Beers Mallers Backs & Salin, LLP, has been in existence for more than 110 years and has twenty three attorneys in its three offices practicing multiple disciplines. www.beersmallers.com. Walston and his Warsaw partner Dan Leininger and associate Peggy Bodin concentrate their practices in estate planning and administration, elder law and Medicaid planning, and Veterans Benefits.

Pequignot Joins 1st Source In Warsaw

1st Source Bank recently announced the addition of Todd Pequignot as banking center manager at its Warsaw East Banking Center.

Pequignot has 15 years of experience in banking. He graduated from Warsaw Community High School and later from Indiana University Bloomington with a bachelor's in English and a certificate of business studies. Pequignot has a Life/Accident and Health insurance license in Indiana.

Pequignot has been active in the community, volunteering with Junior Achievement and the Muscular Dystrophy Association.

1st Source Corporation, parent company of 1st Source Bank, has assets of $4.41 billion and is the largest locally controlled financial institution headquartered in the northern Indiana-southwestern Michigan area. The Corporation includes 75 banking centers in 17 counties, 22 1st Source Bank Specialty Finance Group locations nationwide, eight Trust and Wealth Management locations and seven 1st Source Insurance offices.

Snyder Graduated from IBA Commercial Lending School

Dana Snyder recently graduated from the Indiana Bankers Association Commercial Lending School.

The 2011 IBA Commercial Lending School was held this past June in Indianapolis. The Indiana Bankers Association is the professional trade association providing educational and legislative communications and research services for Indiana's commercial banking industry.

Snyder was promoted to Tower Bank's Credit Manager in 2010. She joined the bank in June of 2005 and has filled a variety of roles within the credit department.

Kuhn Joins Lakeside Chevrolet

Mike Kuhn

Lakeside Chevrolet recently announced the addition of Mike Kuhn to its sales team. Kuhn graduated from Wawasee High School and resides with his wife, Brittni, son Devon and his two dogs in North Webster.

He enjoys fishing, watching racing adn Barrett-Jackson auctions. Lakeside invites everyone to visit him at its location.

Nelson Joins NIPSCO

MERRILLVILLE – Northern Indiana Public Service Company (NIPSCO) announced today that Angie Nelson has joined the company as Manager of Public Affairs for La Porte, St. Joseph, and Elkhart counties.

Nelson brings a wealth of public affairs and community relations experience to the company, including ten years with SBC Communications, and having served on the Michigan City City Council since 2008. She will began her new role at NIPSCO July 18.

"Angie has already established herself as a key leader in the community, and we are excited for her to join the company," said Charles E. Moran, Vice President of Communication Strategy for NIPSCO. "As we continue to focus our efforts on improving overall customer service, we believe Angie will help serve as an important link between the company and the community."

Currently, Nelson serves on a number of boards in La Porte County, including the Michigan City Advancement Corp, League of Women Voters and Michigan City Economic Development Corporation. In addition, Angie is an Adjunct Professor at Ivy Tech Community College, where she teaches classes such as Organizational Behavior, Business Law and Business Ethics and Responsibilities.

Nelson received her Bachelor of Science degree in electrical engineering from Florida Agricultural and Mechanical University and a Master of Public Affairs degree from Indiana University Northwest.

Merck Plans More Job Cuts

(AP) Merck & Co. plans to cut as many as 13,000 more jobs under a new round of restructuring as the drugmaker prepares for generic competition for its top-selling drug and slower revenue growth in the U.S. and Europe.

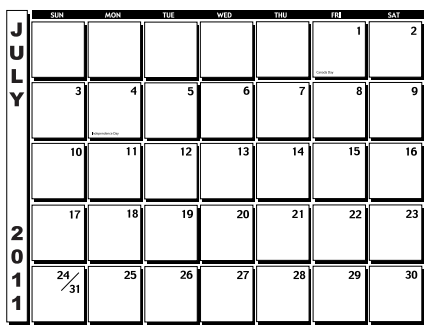
The announcement came Friday as Merck reported a higher second-quarter profit than a year ago. Merck's stock fell more than 2 percent.

The new cuts would bring to 30,000 the positions eliminated since Merck's November 2009 megadeal to buy Schering-Plough Corp., on top of about 5,000 positions the companies cut before the deal closed.

Most of the new job cuts will come from headquarters and other administrative functions. The company also will close some offices and manufacturing sites, CEO Kenneth Frazier told analysts during a conference call. The cuts are to be made by 2015 and won't start in earnest until next year.

Such cuts are part of ongoing streamlining by Merck and many competitors, whose payrolls and costs ballooned in the 1990s as they added thousands of salespeople to promote a surge of blockbuster drugs taken by millions. With those drugs getting generic competition, too few new drugs coming on the market and payers pressing for relief from high prices, the companies are slashing costs in developed countries.

Meanwhile, they're adding salespeople and factories in emerging markets, where their drugs must have much lower prices. Merck, Pfizer Inc. and the Roche group also made huge acquisitions in 2009, allowing them to quickly cut overlapping costs and boost the bottom line, while diversifying into new businesses and adding to their pipelines of experimental drugs.



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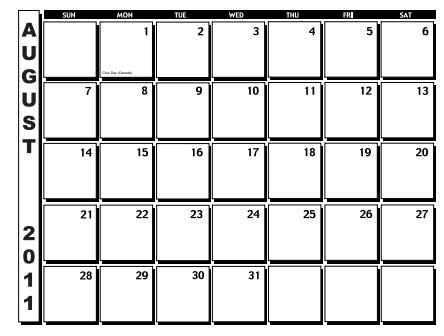

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Warsaw, IN 46581-1448

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ALCOHOLICS ANONYMOUS

ALCOHOLICS ANONYMOUS WARSAW 574-267-6641, SOUTH WHITLEY 260-723-4803.

NAMI (NATIONAL ASSOCIATION for Mental Illness) meets every Tuesday at 7:00 p.m. at First United Methodist Church, Warsaw. 574-551-9588.

ANTIQUES & COLLECTIBLES

WANTED: WW II RELICS, souvenirs, knives, swords, guns, etc. 574-267-6562.

APPLIANCES

RECONDITIONED WASHERS, DRYERS, refrigerators and ranges. Smith Appliances, 1119 East Winona Avenue.

AUTOMOTIVE

1968 CHEVELLE SS, 396, 34,000 miles, red, $8500. 574-527-9040.

1997 GRAND AM, $2500. 2002 Impala, $3500. 2001 Alero, $3900. 2000 Taurus, $2700. 1991 Accord, $1500. H&L Motors 574-267-3791. www.hlmotors.com.

2004 CHEVY CLASSIC, 4 door, 56,000 miles, 4 new tires, air, power locks, windows, $7000. 574-267-6024.

2005 LINCOLN SIGNATURE Towne Car, one owner, (574)353-7659.

2007 NISSAN SENTRA 14,000 miles. $11,500 or best offer. 574-551-5801.

WE PAY CASH! Top dollars for junk cars, etc. Free pick up! 260-410-2749.

AUTOMOTIVE

1993 LEXUS SC400 coupe, V-8, $3000 or best offer. 574-527-9040.

TRUCKS-TRUCK TOPPERS

1995 CHEVY, $1500. 2000 S-10, $4900. 2002 Dodge, $6700. 2002 S-10, $5700. 2006 Silverado, extended, $9900. H&L Motors 574-267-3791. www.hlmotors.com.

2000 DODGE DAKOTA SLT, extended cab, full power including outside mirrors, automatic, V-6, 91,000 miles, bedliner, special wheels, rims, runs great, $4700 firm. 574-353-7240.

VANS

2001 WINDSTAR, $3900. 2006 Uplander, $7700. 2002 Montana, all wheel drive, $7500. 2009 Grand Caravan, $16,700. H&L Motors 574-267-3791. www.hlmotors.com.

CHILD CARE

AFFORDABLE CHILD CARE, $45 per week, any shift. 574-306-6326.

ALL BABYSITTING ADS MUST BE PAID IN ADVANCE. Mail your ad with payment to P.O. Box 1448, Warsaw, Indiana 46581-1448, email to classified@timesunionline.com or place your ad at The Times-Union office, corner of East Market and Indiana. There is a 2 day 10 word minimum charge 73¢ per word; 3 days 98¢ per word; 4 days $1.23 per word; 5 days $1.48 per word; 6 days $1.68 per word. Ads must be paid by 2:00 p.m. the day before for Tuesday, Wednesday or Thursday's paper, 1:00 p.m. Friday for Saturday's paper and 4:00 p.m. Friday for Monday's paper. Mastercard, Visa or Discover are accepted for prepayment.

AUGUST SPECIAL! 1/2 Off Enrollment Fee at Little Blessings Ministry Daycare. Meals provided, preschool daily, vouchers accepted. 574-306-2720.

CHILD CARE

BRIGHT BEGINNINGS MINISTRY, Daycare and Preschool openings for both, Warsaw. 574-269-5400.

DAYCARE HAS OPENINGS in Pierceton School area. Reasonable rates. 574-551-1506.

BUILDING SUPPLIES

STEEL BUILDINGS
FACTORY direct
Discounted inventory
33x39, 42x57, 24x36, 38x50
Miscellaneous material available
www.utilityking.com Source:1KK
877-915-6111

BUSINESS OPPORTUNITIES

BUSINESS OPPORTUNITIES MUST be registered with the State Attorney General's Office 1-800-382-5516.

CAMPERS

2007 GULFSTREAM INNSBRUCK 36 FRS, 36' park style trailer, front bunk room with bunks and dinette bed, spacious center slide-out kitchen, dinette, living area, walk through bath and rear slide out queen bedroom, sleeps 9-11. 260-244-5841.

CARPET

CARPET BINDING. BIND edges to make nice throw rugs. 574-518-4997.

CARPET, VINYL AND pad sale. Carpet starting at 56¢ square foot ($4.99 square yard), vinyl starting at 45¢ square foot ($3.99 square yard), padding starting at 23¢ square foot ($2.00 square yard). 90 days same as cash with approved credit. Decorative Beginnings 574-267-2550.

COMPUTER SERVICES

ACCESS INTERNET. HIGH speed starting at $19.95 per month. KC Online 574-269-2094. Email to service@kcaccess.com.

COMMERCIAL REAL ESTATE

3000 SQUARE FOOT commercial zoned building with State Road 13 frontage in NORTH WEBSTER, air conditioned and new furnace. 574-457-9031.

COMMERCIAL RENTALS

1,750-5250 SQUARE FOOT office or retail, 3554 US 30 East. (574)267-5386.

1800 SQUARE FEET, newly constructed, office type, 2505 East Center Street. 574-267-2595.

38'X55' BUILDING, HEATED, water, floor drain, 10'x12' overhead door, $350 monthly. 1929 Leiter Road, Warsaw. 574-552-3065..

NEW OFFICES, STORES and warehouses from 1,020 to 10,500 square feet. Available immediately with Highway 30 East exposure. Ample parking, Center Centre. 239-481-6665.

STOREFRONT IN THE (Antique Town), PIERCETON, Indiana, $325 monthly. (540)336-1183.

ZONED INDUSTRIAL MULTI-USE building. 5,000 to 9,000 square foot with office area. 3 phase, air compressor and air conditioning. 801 North Ellsworth, Warsaw. (574)551-5001.

CONSTRUCTION

AMISH CREW WANTS any type of work. Pole buildings, garages, reroof and side. Old barns and houses, room additions. Free estimates. 260-625-2327.

BATHS, KITCHEN, BASEMENT renovations; siding, decks, garages. John Cochran, 574-267-7763.

FARMER'S CONSTRUCTION. ROOFING, siding, garages, garage doors, decks, porches, piers, sheds, fences, bathroom and kitchen remodeling. Free estimates. 574-376-3085.

FREE-FREE

WE HAUL ANY junk or scrap metal for free. 574-265-5256.

FRUIT

FRESH BLUEBERRIES. LAST week. Order now. $23 10 pound box. (574)377-2102. 915 South Zimmer Road.

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